

WE MAXIMIZE INCOME FOR THOSE SERVICING THE COMMERCIAL REAL ESTATE INDUSTRY:

Brokers • Agents/Associates • Mortgage Brokers • Lenders • Property Managers • Business Owners/Managers

MASSIMO GROUP COACHING CLIENTS

EARNINGS

NATIONAL AVERAGE

\$

OUR ONE-ON-ONE COACHING GRADUATES EARN, ON AVERAGE, OVER **5X** THEIR INDUSTRY PEERS

MASSIMO CLIENTS

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COACHING PROGRAMS



50%

ENGAGE IN GROUP COACHING



50%

ENGAGE IN 1-ON-1 COACHING

SATISFACTION

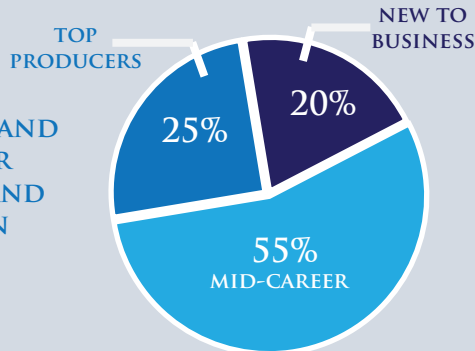
87.5% RENEW THEIR ORIGINAL COACHING CONTRACTS

99.95% COACHING SESSION SATISFACTION RATING*

*CLIENTS HAVE THE OPPORTUNITY TO RATE EVERY SESSION HELD

EXPERIENCE

100% UNDERSTAND THEY ARE THEIR GREATEST ASSET AND THEY INVEST IN THEMSELVES



LOCATION



25% PRIMARY MARKETS

50% SECONDARY MARKETS

25% TERTIARY MARKETS

CLIENTS LOCATED THROUGHOUT NORTH AMERICA

MASSIMO GROUP COACHES



12 COACHES LOCATED THROUGHOUT NORTH AMERICA

OVER 250 YEARS OF COMBINED COMMERCIAL REAL ESTATE EXPERIENCE

DESIGNATIONS INCLUDE:

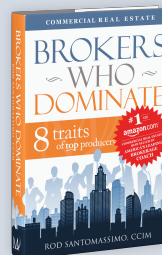
CCIMs JDAS CPAs MBAs

EXPERIENCE

- ✓ SALES & LEASING BROKERAGE
- ✓ TENANT REPRESENTATION
- ✓ PROPERTY MANAGEMENT
- ✓ SYNDICATION
- ✓ MORTGAGE BROKERAGE/FINANCING
- ✓ DEVELOPMENT
- ✓ ACQUISITION
- ✓ OPERATIONS MANAGEMENT
- ✓ PERSONNEL MANAGEMENT
- ✓ STRATEGIC ANALYSIS

ALL HAVE EXPERIENCE IN MAXIMIZING CLIENT INCOME

BEST-SELLING BOOK



WRITTEN BY ROD SANTOMASSIMO, FOUNDER AND PRESIDENT OF THE MASSIMO GROUP

THOUSANDS OF COPIES HAVE BEEN SOLD IN OVER 10 COUNTRIES